# GENERAL CONDITIONS OF SALE - EXPORT

The term "contract" shall mean all of the contractual documents governing the relations, rights and obligations of the purchaser and the seller

#### 1. GENERAL SALES CONDITIONS

Our sales are subject to these general conditions that are deemed by mutual agreement to prevail over any prior or subsequent provisions to the contrary on the part of the purchaser and to prevail against any other specifications submitted after the order, except as agreed by us in writing.

The undertakings subscribed by our representatives are final only after they have been confirmed by the General Management, executive or other supervisory employee duly authorized by the General Management. When the purchaser places an order, the seller shall be bound only after it issues its Acknowledgment of Receipt.

#### 2. PAYMENT TERMS

All of our shipments are payable within 30 days date of invoice, by wire transfer only and, by irrevocable and confirmed documentary credit.

The Vendor reserves the right to invoice progress payments based on a Schedule of Values (Billing Schedule) to be agreed between the parties. For all installation projects above a threshold specified by the Vendor, a Billing Schedule covering the scope of work of the project will be agreed between by the Vehidot, a Billing Schedule covering the scope of work of the project will be agreed between the parties and inserted into the Contract between the Vendor and the Buyer. This Billing Schedule shall provide that at the end of each month, an invoice reflecting the progress made (itemized according to the stages completed and/or in progress and indicating the amount to be paid of the total price of the project) shall be sent by the Vendor to the Buyer for payment, under the terms of Article 2. The Vendor reserves the right to charge for the objectively determinable cost of storage of items stored as part of an installation project.

Any down-payment paid by the purchaser is to be deducted from the price of the order, and is not to any down-payment paid by the putchaser is to be deducted from the pince of the older, and is not to be considered a deposit which, if forfeited, would release the purchaser from the contract. In case of non-payment of amounts due under the contract, without prejudice to other rights of the sales of non-payment of amounts due under the contract, without prejudice to other rights of the sale in the contract, are payment penalties are owed, equal to the legal interest rate plus 10 points, a lump-sum fixed at the sum of 40 € for recovery costs is owed, and the payment of all sums due, whether or not due, becomes payable immediately.

#### 3. DELIVERY TERMS

The delivery terms are defined by the Incoterms®2020.

#### 3.1 Delays in Delivery

It is agreed that we shall not be liable in case of delays in delivery, except as otherwise expressly agreed by us prior to the order.

If the payment conditions provided in the transaction and agreed by both parties are not complied with by the purchaser or if the information to be provided by the latter is not obtained within the agreed time period, we shall be entitled to suspend the delivery and shall be automatically discharged of any obligations relating to the delivery times.

In case of force majeure or events such as but not limited to, strikes, lockout, epidemics, accidents, war, requisitions, fires, floods, rejection of important parts, interruption or delay in transportation resulting in total or partial unemployment or hindrance in the normal performance of our work, either in our company or in that of our sub-contractors, or natural disasters, our time periods shall be extended for the period of delay resulting from the force majeure event.

## 3.2 Postponement of Delivery

If the purchaser postpones delivery, this will not affect the initially scheduled payment date: the purchaser must pay the balance of payment due at delivery as if said delivery had taken place. In this event, the seller will arrange for storage of the equipment at the cost and risks of the customer. If the purchaser so requests, the seller may insure the equipment at the customer's expense

The seller can ask the customer in writing to accept the delivery with a reasonable period which shall not in any case exceed 2 months, unless the impossibility to accept the delivery is due to a case of force majeure.

## 4. TRANSFER OF OWNERSHIP -TRANSFER OF RISK

The equipment sold, even though in the purchaser's possession, shall remain the property of the seller until the full payment of the price, unless provided otherwise in the contract. However, the transfer of risks relating to the equipment, from the seller to the buyer shall take place on the date of delivery as defined in the contract, in conformity with the Incoterm chosen, it being expressly agreed that the purchaser shall bear all of the risks of loss and deterioration of the equipment sold as of this date of delivery.

## 5. RECEIPT

# 5.1 Equipment sold Departure Factory without start-up.

The acceptance, which marks the beginning of our warranty, takes place on the date our equipment is put at the purchaser's disposal at the factory.

## 5.2 Equipment sold with start-up and installation.

Acceptance takes place immediately upon the start-up and an acceptance report shall be issued in which the purchaser's reservations, if any are noted. These reservations shall be remedied during the warranty period.

In the event where, for reasons beyond our control, the start-up can not be performed within the contractual time period agreed upon in the order, the acceptance shall automatically take place at the end of the time period provided and the start-up operations shall be deferred and performed during the six months following the acceptance.

If the installation is performed in successive instalments, partial acceptances shall take place after the end of each of the instalments and , in any event, as soon as the purchaser takes possession of certain parts of the installation.

Under all circumstances, the use of the installation or of a part of the installation for the purchaser's own needs shall constitute, ipso facto, acceptance of the entirety.

## 6. WARRANTIES AND LIABILITY

Our equipment is guaranteed during a period of twelve months, as of the date they are made available in our factory, against any defect in material or construction.

This warranty includes the repair or, if necessary, replacement departure factory of parts affected by the defect, excluding transportation costs, travel expenses of our personnel and labour on the site.

The defective parts that are to be replaced shall be returned to us at the purchaser's expenses and shall remain the property of the seller.

Longer or more extensive warranties may be granted for a price supplement. In this case, the purchaser's order form and our Acknowledgment of Receipt of the order shall clearly show the exact clauses of the warranty.

Our warranty no longer applies if the equipment is damaged:

- through the purchaser's negligence, failure to supervise or failure to maintain, or bad a)
- warehousing, because of use, maintenance or operation that does not conform to the instructions in our b) instruction manual
- because of impurities or foreign matter in the circuits, or
- d) due to the use of fluids or oil other than those specified by us.
- due to modifications made to the equipment by the purchaser without the seller's prior written e) consent.
- to equipment and hardware supplied or designed by the customer, or built to a design imposed by the customer.

This warranty excludes, while the equipment is in service, the refills of refrigeration fluid and the replacement of equipment due to normal wear.

In any event, our liability is strictly limited to the obligations defined above and it is expressly agreed that our liability for defects is limited to the value of the equipment involved and does not cover the intangible, incidental, consequential and indirect damages.

The repair of used machines, the shipment of spare parts and visits by our personnel to the installations, in the form of work "en régie" or "à l'attachement", are not subject to any warranty. The warranty is valid only if the purchaser is completely up to date in its payment obligations. If the disassembly or reinstallation of parts requires the intervention on equipment other than those delivered, the costs and labour shall be charged to the customer.

#### 7. TAXES, DUTIES AND FEES

The price of the seller's equipment does not include any tax, fee, duty or fiscal charge of any kind, present or future, in the purchaser's country.

In the event the tax administration of the said country imposes measures resulting in the double taxation of the seller, the purchaser undertakes to reimburse the seller, upon first request and upon the presentation of supporting documents, for the amount of the taxes, duties, interest and penalties that the seller would incur thereof.

If, for any reason, the purchaser is unable to make such a reimbursement, it is agreed that the price shall be increased by means of an amendment so as to include this undue expense

#### 8. DISPUTES

All disputes that cannot be resolved amicably, relating to the validity, interpretation, performance, cancellation, or termination of the contract shall be finally settled according to the Rules of Conciliation and Arbitration of the International Chamber of Commerce, 38 Cours Albert 1er 75008 PARIS- France, by three arbitrators appointed in conformity with such rules which the parties acknowledge having knowledge of and which form an integral part thereto.

The arbitration shall take place in LAUSANNE (SWITZERLAND) in the French language

The contract shall be governed by and construed under Swiss law.

The arbitral award shall not be subject to appeal and shall bind the parties who undertake to immediately perform such award without any reservation, exception, or opposition, in particular in their respective countries.

The seller may decide that the disputes shall be settled by the competent Court of the purchaser's residence.

## 9. DATE OF EFFECT

The contract shall enter into effect on the day following the day when all of the conditions hereunder are fulfilled:

- signature of the contract by the parties
- communication of the approvals or authorizations by the authorities of the parties' respective countries, when necessary.
- actual receipt of payment by the seller of the down-payment for the order,
- receipt by the seller of the confirmation of the irrevocable documentary credit, if required under the

As soon as the conditions stated above are fulfilled, the seller shall notify the purchaser, in writing, of the effective date the contract enters into effect, such date shall lead to the execution by the parties of a document evidencing the date of entry into effect of the contract.

In the absence of such a written document, the date notified by the seller shall be deemed

## 10. CANCELLATION

The seller may cancel the order as of right in case of non-performance by the purchaser of any one if its obligations, in particular, in the event of refusal to make delivery within a reasonable period not to exceed 2 months or default of payment, one month after an official demand is addressed to the

purchaser.
The down payments and other payments already made shall be retained by the seller as an indemnity, without prejudice to the right to claim other damages

In case of deterioration of the financial situation of the Customer established by a financial institution or by a significant delay in payment or if the financial situation differs significantly from the data made available at the date of the offer, JCI reserves the right without notice to terminate all outstanding contracts, and also to cancel or amend the terms of all offers issued and / or under negotiation; except if JCl agrees Customer provides a security or guarantee to ensure all its obligations. These provisions shall apply at JCl discretion. JCl will not be liable and no claim for damages could be invoked by the Customer as a consequence of such termination, cancellation or modification by JCI.

## 11. CONFIDENTIALITY -SECRECY - OWNERSHIP

Studies, plans, models, and all documents issued by the seller and remitted to the purchaser, prior to or subsequent to the order, shall remain the property of the seller.

The foregoing may not, without the prior written authorization of the seller, be either used by the

purchaser for purposes other than those relating to this order, or copied, reproduced, transmitted or communicated to third parties. The seller retains the exclusive ownership of all software developed by it, and grants to the purchaser only the right to use the software, with this exclusion of any other right to copy, reproduce, sell, modify or use, other than for the purposes of the order.

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## 12. SOFTWARE, SERVICES AND DIGITAL SOLUTIONS

Digital Enabled Services. If JCl provides Digital Enabled Services under this Agreement, these Digital Enabled Services require the collection, transfer and ingestion of building, equipment, system time series, and other data to JCl's cloud-hosted software applications. Customer consents to the collection, transfer and ingestion and use of such data by JCl to enable JCl to provide, maintain, protect and improve the Digital Enabled Services and its products and services. Customer acknowledges that, while Digital Enabled Services generally improve equipment performance and services, Digital Enabled Services do not prevent all potential malfunction, insure against all loss, or guarantee a certain level of performance. Customer will be solely responsible for the establishment, operation, maintenance, access, security and other aspects of its computer network ("Network"), will appropriately protect hardware and products connected to the Network and will supply JCl secure Network access for providing its services. Notwithstanding any other provisions herein, JCl shall not be liable or responsible for a Non-JCl Data Failure and Customer shall be responsible for JCl service work to repair or correct a Non-JCl Data Failure, if necessary. As used herein, (i) "Digital Enabled Services" mean services provided hereunder that employ JCl software and cloud-hosted software offerings and tools to improve and enable such services. Digital Enabled Service may include, but are not limited to, remote inspection, advanced equipment fault detection and diagnostics, and data dashboarding and equipment health reporting; and (ii) "Non-JCl Data Failure" means the inability or failure of the applicable Digital Enabled Services to obtain data which is not caused by the acts or omission of JCl (e.g., data collection gateway unplugged by Customer or subsystem integration modified by subsystem manufacturer, etc.).

JCI Digital Solutions. Use, implementation, and deployment of the software and hosted software products ("Software") offered under these terms shall be subject to, and governed by, JCI's standard terms for such Software and Software related professional services in effect from time to time ("Software Terms") and that can be found at:

Applicable Terms General Terms of Service for	Location https://www.johnsoncontrols.com/buildings/legal/digital/gene
hosted software and services provided on JCI Cloud	raltos/french
instance such as OpenBlue Companion,	https://www.johnsoncontrols.com/buildings/legal/digital/toslocalterms
OpenBlue Enterprise Manager,	
OpenBlue Central Utility Plant (CUP) and OpenBlue Platform	
General EULA for all Software provided on Customer premises or Customer cloud instance	www.johnsoncontrols.com/buildings/legal/digital/generaleula
Data Processing Addendum Johnson Controls as Processor	www.johnsoncontrols.com/dpa
Privacy Notice	www.johnsoncontrols.com/privacy-center/global-privacy- notice

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Notwithstanding any other provisions of this Agreement, unless otherwise set forth in the applicable order, the following terms apply to Software that is provided to Customer on a subscription basis (i.e., a time limited license or use right), (each a "Software Subscription"):

Each Software Subscription provided hereunder will commence on the date the initial credentials for the Software are made available (the "Subscription Start Date") and will continue in effect until the expiration of the subscription term noted in the applicable Order. At the expiration of the Software Subscription will automatically renew for consecutive one (1) year terms (each a "Renewal Subscription Term"), unless either party provides the other party with a notice of non-renewal at least ninety (90) days prior to the expiration of the then-current term. To the extent permitted by applicable law, Software Subscriptions purchases are non-cancelable and the sums paid nonrefundable. Fees for Software Subscriptions shall be paid annually in advance, invoiced on the Subscription Start Date and each subsequent anniversary thereof. Customer shall pay all invoiced amounts within thirty calendar days after the date of invoice. Payments not made within such time period shall be subject to late charges as set forth in the Software Terms. Unless otherwise agreed by the parties in writing, the subscription fee for each Renewal Subscription Term will be priced at Johnson Controls' then-applicable list price for that Software offering. Any use of Software that exceeds the scope, metrics or volume set forth in this Agreement and applicable Order will be subject to additional fees based on the date such excess use began.